# Lexngo 樂の高

ECO mission on the go 環保住活每一天 ٦

Lexngo 樂力高

**Branding Sustainability** 



### **About Lexngo**

Lexington Limited was founded in 1989. Our house brand Lexingo is a pioneer in manufacturing and design of breakthrough eco-friendly lifestyle products. With our exquisite and stylish product designs that cater to evolving market needs, Lexingo develops a range of durable, eco-friendly and daily essentials and lifestyle products.

Lexngo's wide range of products including drinking straws, ECO shopping bags, food wraps, collapsible lunch boxes with cutleries, collapsible mugs and bottles are mainly made of silicone, which itself is produced from sand and quartz. There are two product lines under Lexngo to suit the needs of different consumer markets. Lexliving targets the household, kitchen and stylish lifestyle market while Lexnfant targets the market of daily necessities for babies, toddlers and children. We are running our B2C and B2B businesses simultaneously, with sales channels covering online and offline flagship stores, department stores and catering group, across Asia, America, Europe and Oceania.

Our headquarter and warehouses are located in Hong Kong. We have factories and production lines in China and Vietnam. With strict quality control and one-stop production procedures, Lexngo has the competitive advantage to guarantee not only product quality and safety, but also value for money.



### **Vision and Mission**

Lexngo has two corporate visions: Firstly we promote a sustainable environment for the physical and mental wellbeing of our future generations. Secondly we strive to promote an eco-friendly way of living.

Lexngo is concerned about the sustainability of our environment, so "3R" has become our corporate mission: Reduce, Reuse and Redesign. We incorporate "3R" into our product designs to promote the ecological concepts. This coincides with our business motto "Buy Better Buy Less", to lessen the burden on earth's limited resources.

Lexngo comes up with foodgrade Silicone mixed with used Coffee Grounds. Whilst helping to upcycle these used coffee grounds for lunch boxes and cups, and give them a complete and meaningful life cycle.









## Reduce disposable products – build a sustainable environment



According to a report of the World Economic Forum, there are over 150 million tons of plastics in the oceans today\*2. It is crucial to reduce the consumption of one-off disposable items for the benefit of the the global maritime eco-system. Lexngo's products meet the standard of international sustainable procurement policies, helping replace disposables with reusables, which have a minimal environmental impact over the product-life-cycle.

\*Source: (1) greensense (2) World Economic Forum 2018, "Single-use Plastics: A roadmap for Sustainability." & "The New Plastics Economy: Rethinking the future of plastics"



# Why Silicone? Non-toxic and reusable

Our products are mainly made of silicone, whose core material is silica, a natural element on earth which consists of sand and quartz. Silicone is made up from Silicon (Si), the same element glass is made of Silicone is completely different from petroleum based plastics.

Silicone is non-toxic, odorless, heat and cold resistant. It does not release toxic substances at high heat and is reusable. It is more durable and safer compared to conventional rubber and plastic.

Utilizing the distinct properties of silicone, we incorporated product designs into daily lifestyle products to encourage lower consumption of one-off disposable items.



Silicone is a natural element on earth which consists of sand and quartz

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# **House Brand Products**



### **Our House Brands**





Lexliving targets the household, kitchen and stylish lifestyle market.



Lexnfant targets babies, toddlers and children's Eco products market.



# **Top Rated Products**







Silicone e-Zip Bag



Silicone Collapsible Flexi Box



Design for people on the go





**Silicone Food Wraps** 



# **Top Rated Products**





**Silicone Flip Canisters** 



Silicone Tea Cup Cover

# Lexliving





**Silicone Flower Pots** 



# **Top Rated Products**





Silicone Foldable Storage Bowls



Silicone Collapsible Powder Formula Dispenser





**Silicone Pocket Bib** 



# Why use our products

























- ✓ Trademarks in Hong Kong, China, Singapore, USA, Europe
- Reusable, flexible, durable, non-stick, waterproof, hypoallergenic
- Can be used in oven\*, microwave, steamer, fridge, freezer and dishwasher
- ✓ FDA and EU Foodgrade
- ✓ NON TOXIC, BPA Free (plastic free)
- ✓ Heat resistant up to +220°C
- ✓ Freezer safe to -40°C

<sup>\*</sup>only available for silicone products, please refer to the manual and instructions

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### **Our Factories**



- We have qualified factories and production lines at Dongguan, Yangjiang and Vietnam, and deploy a one-stop production process from design, development through production.
- We use foodgrade silicone materials with certification. Together with the rigorous process
  of post curing, we not only guarantee our products' safe but also maintain the good quality
  and safety standards.
- We use high quality steel molds and machines to ensure productivity, stable production processes and consistent high quality products.
- We constantly strive to further optimise our factories' eco standards, by reducing energy consumption, waste and emissions.







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# **Global Footprint & Market**



# **Global Footprints**



Asia: China, Taiwan, Thailand, Philippines, Singapore, Malaysia, Korea, Japan, Vietnam

Europe: Germany, Nederland, United Kingdom, Denmark, Norway, Finland, Italy, Spain, Belgium, France, Sweden, Switzerland

North & South America: US, Canada, Peru

Oceania: Australia



### **Our Sales Channels**

Apart from our offline flagship store in Tin Hau, Hong Kong, Lexngo came up a concept of vending machine that merges sales and video play to enhance the brand's business value.









**Vending machine** 

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# Our Sales Channels (China, Hong Kong & Macau)

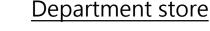
On-line store

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天猫 TMALL.COM

**Lexn**gc

www.lexngo.com



# **Retail Shop**







































THE ABERDEEN MARINA CLUB











# **Retail Distribution (Worldwide)**

#### **Hong Kong**

- AEON Stores
- APITA UNY
- YATA Department Store
- Citistore
- SOGO
- City'Super
- Great
- HKTDC Design Gallery (HKCEC & HK International Airport)
- HK Federation of Trade Union
- BOOKAZINE
- eslite
- Joint Publishing HK
- The Commercial Press
- Chung Hwa Bookstore
- Aberdeen Marina Club
- Yue Hwa Chinese Products
- FRESH

#### Macau

- New Yaohan

#### **Mainland China**

- Beijing Design Gallery
- Guangzhou Design Gallery

#### **South East Asia**

- Singapore FairPrice
- Singapore ToTT
- Singapore TANGS
- Singapore Yue Hwa
- Thailand Loft

#### Europe

- Belgium Brussels Airport Shop











### **Our International Clients**



































### **Global Exhibitions**



Ho Chi Minh City
In Style • Hong Kong Expo



Hong Kong Baby Products Fair



Jakarta Lifestyle Expo



Hong Kong Houseware Fair



New York NOW Fair



Hong Kong Mega Show

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# **Awards and Milestone**

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### Milestone













1989

Lexington Limited established



The Company introduced its products at HK retail store CitySuper



2006

Lexliving, Lexnfant and Lexngo were established; The company entered the European Market

2008

Own Factory "Silicone Dragon Industrial Ltd" was established **OEM & ODM manufacturing** 



2009 Own retail shops in HK opened



The world's first silicone collapsible meal box was launched; Our products were introduced to PRC and Southeast Asia department stores















2011

Own design company established





WeChat Shop established Cross-border Electronic Commerce machine was launched



Lexngo's first ECO vending



Lexngo Pte Ltd established in Singapore



2020

Co-brand with Starbucks to promote Resealable Reusable Straws in Asia countries

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### **Awards**



Awarded by The Hong Kong Council of Social Service 香港社會服務聯會頒發

STATE OF THE STATE

CERTIFICATE

Of RECOGNITION

滅俗行貿易有限公司

可持續產品供應商

O-





2017香港新星品牌 HONG KONG EMERGING BRAND



















2012 Red dot Design Award (Lexliving)



Winners of Silk Road Women's Innovation Design Competition; HK Emerging Brand (Lexngo)

2017

2018

Co-founder Carlotta received Greater Bay Area Outstanding Young Women Entrepreneur Award

#### 2019

Awarded "Consumer Product Design Certificate of Merit" by FHKI Recognised as "Sustainable Product Supplier", "Caring Company" and "Caring Certificate" since 2019

#### 2020

Recognised as "EcoPartner" by BOCHK Corporate Environmental Leadership Awards Programme 4

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**Corporate Social Responsibility** 

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Lexngo has been sponsoring and supporting various organizations and government bodies to realize the goal of a sustainable and healthy community.



Past events include CSR (corporate social responsibility) and CSV (creating shared value), sponsorship program, ECO mini movie and restaurant ECO program.



### **Our Eco-Partners**















































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### **Our Eco-Partners**















香港特別行政區政府













香港賽馬會慈善信託基金 The Hong Kong Jockey Club Charities Trust 同心同步同進 RIDING HIGH TOGETHER































# **Co-Brands Corporate Gift Promotion**





























# **Social Media Sharing**





Capital Entrepreneur Magazine June 2019







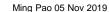
# **Social Media Sharing**



【本地品牌】樂力高研發可拆洗飲管推廣環保

▲ 築力高主席美始創人王詠儀分享, 遺保生活用品要打入市場, 消費者教育是重要的一環。 (美味標準)

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THE BULLETIN. Sep 2020, HKGCC

Hong Kong Economic Times 13 May 2020





#### O 拉大图片/顯示原

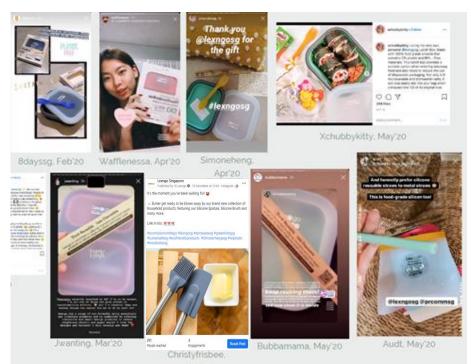
即萬靈都墨品被視為污染環境及海洋元兒之一,近年環保意識拍揮,消費者對給色生 活用品爾米大增,我是王铁樓(Carlotta),2002年,及股大人公司,生力研充及設計 相關的用品,當為來少浪費與可持續發展作出貢獻,去年憑新提出的可採沒黨用砂飲 營,在「香港包營設計大賞2020」獲獎:我持勢明息,資料愛參夢,解

Hong Kong Economic Journal 27 Jun 2020

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# **Social Media Sharing**





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Management



Positivity, hope and commitment have always been Carlotta's beliefs. She incorporates her beliefs into her product production and fully commits to her clients in providing the best design and the highest quality materials. Under her leadership, the company expanded from a SME to a sizeable corporation of 150 partners and staffs team across China, Hong Kong, Singapore, The Netherlands and United Kingdom.

Carlotta received Greater Bay Area Outstanding Young Women Entrepreneur Award in 2018. As a female entrepreneur, she is particularly concerned about the status of women in business and regularly presents talks at various organizations to spread positive energy to women and strives to improving women's status in business.



Carlotta Wong
Co-founder &
Chairlady



Ronald de Groot is specializing in manufacturing of Silicone products, with extensive expertise of over 10 years. Prior to joining Lexngo, he was engaged in OEM business of high-quality Silicone products and dedicated to R&D technology for enhancing the standards and specifications. Ronald de Groot has accumulated comprehensive experience in management and expertise in the industry to provide the most cost-effective Silicone products of premium quality to customers.



Ronald de Groot M.B.A.

Director & Partner

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# THANK YOU









Website





FB page

Instagram

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